



# 2023 PROGRAMS & DISCOUNTS

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## EARLY BUY TERMS FOR 2023

Order on or before **March 31, 2023** and get:

- **NET 90**
- Pick your ship date
- Minimum standard order amount = \$250
- Minimum reorder amount = \$100

*Reorders will qualify for same discounts as initial order*

- **PLUS**, any discounts as stated below!
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## VOLUME DISCOUNTS

Orders \$400 - \$1000 .....	5% discount Net 30
Orders over \$1000.....	10% discount Net 30
Orders over \$3000.....	15% discount Net 30
Orders over \$5000.....	20% discount Net 30
Orders over \$10,000.....	25% discount Net 30

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## ASSORTMENTS MAKE BUYING EASY!

2023 Valentines & Irish Assortment (26 pieces) .....	\$377
2023 Spring, Patriotic & Everyday Assortment (54 pieces) .....	\$853
2023 Halloween & Harvest Assortment (42 pieces) .....	\$654
2023 Christmas Assortment (84 pieces).....	\$1313.50

**10% FREIGHT CHARGE ON ALL ORDERS**



# 2023 TERMS & CONDITIONS

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**PAYMENT TERMS:** Seller accepts Check, Visa, MasterCard, Discover, American Express and Money Order. Dealer will be charged a \$25 service charge for any returned check. No discounts will be allowed unless taken according to Invoice or Program Terms.

**SHIPPING:**

- 10% S&H fee on all standard shipments
- \$250 minimum standard order; \$100 minimum reorder
- Seller will attempt to accommodate special shipping requests

**CANCELLATIONS & CHANGES:** Orders may be changed or cancelled up to 2 weeks prior to ship date.

**RETURNS, CREDITS & EXCHANGES:**

- Dealer has 15 days upon receipt to inspect product for broken, mishandled, or mis-shipped products
- Any requests accepted after 15 days are eligible for a 20% restocking fee.
- No shipments to Annalee will be accepted without a Return Merchandise Authorization (RMA) number on the box.
- If unauthorized non-current product is received as part of an authorized return, no credit will be issued.
- If product is being returned for a reason other than damage, the product and product boxing must be in "like new" condition or no credit will be issued on those items.

**EXPRESSIONS & DESIGNS:** Expressions on doll faces may differ from those pictured in catalogs and publications. There are up to eight different facial expressions for a single design. Minor design and accessory changes may be necessary.

**APPOINTMENT OF DEALER:** Seller hereby appoints Dealer as a non-exclusive, authorized retailer of all Annalee Dolls products, entitled to inform the public of such status by displays, advertisements and the like. Seller does not guarantee exclusivity in any region. Dealer must be in line with Seller's marketing efforts.

**TRADEMARKS, COPYRIGHTS & ADVERTISING RESTRICTIONS:** Annalee Dolls, and/or other Annalee Dolls products are owned and controlled by Annalee Dolls. All rights reserved. Our images, logos, likenesses, etc... may not be used or reproduced in any manner without written permission from Annalee Dolls.

**DEFAULT:** *Late payment will result in a loss of all discounts.* Seller will charge Dealer interest on all amounts 30 days past due at the rate of 1.5% per month (18% per annum), or the maximum amount allowed by law, whichever is less. Dealer will also be responsible for and shall reimburse Seller for any collection agency fees up to 25% of the balance owed.

**DEALER'S CREDITS WORSENS:** Seller has the right, in addition to other remedies provided by the law, to terminate any delivery or suspend further deliveries of other orders in the event Dealer fails to pay for any orders when the same becomes due. Should Dealer's financial condition become unsatisfactory to Seller, at Seller's sole discretion, Seller may require payments in advance or other security satisfactory to Seller prior to shipment of merchandise.

**QUESTIONS & COMMENTS:** Thank you for reading and agreeing to these Terms & Conditions of Sale. Please direct any questions or comments to Customer Service by calling 800-258-4647, by email at [customerservice@annalee.com](mailto:customerservice@annalee.com), or by standard mail to:

Annalee Dolls  
339 Daniel Webster Hwy  
Meredith, NH 03253

All sales made by Annalee Dolls (Seller) to you (Dealer) are governed by these terms and conditions of sale unless otherwise indicated by Annalee Dolls in writing.